

## CIBMRDS INSTITUTION'S INNOVATION COUNCIL (IIC) IIC 6.0 CALENDER ACTIVITIES FROM ACADEMIC YEAR 2023-24

## Semester 2 Quarter-4-Activity-4

Session on Angel Investment/VC Funding Opportunity for Early Stage Entrepreneurs on 26<sup>th</sup> August 2024.

Thrust area: Awareness about Startup and related Ecosystem Support Services for Startup development.

THEME	Start-up
ACTIVITY NAME	Session on Angel Investment/VC Funding Opportunity for Early Stage
	Entrepreneurs
MODE OF CONDUCT	Physical
TIME	One day
MANDATORY/ELECTIVE	Elective
PARTICIPANTS	Students-43 Faculty-02
ONLINE RESOURCE	Not taken
DESCRIPTION	Vidya Shikshan Prasarak Mandal-AHE, Central Institute of Business Management, Research and Development, in collaboration with the Institution's Innovation Council and ED Cell, organized a session on "Angel Investment/VC Funding Opportunities for Early-Stage Entrepreneurs" on 26th August 2024. The session began with an introduction to the Institute and IIC activities by Dr. Krunal Parekh, IIC Convener, who also introduced the session's speaker, Mr. Khushal Katara, CEO of GHRTBIF, Nagpur.
	The primary objective of the session was to provide a comprehensive understanding of angel investment and venture capital funding opportunities for early-stage entrepreneurs. Mr. Katara began by sharing real-life examples of how graduates are increasingly exploring entrepreneurship. He also recounted his personal startup journey, discussing the challenges he faced, how he overcame them, and his current success. The session covered critical topics, including the benefits of Startup India recognition, the various stages of a startup, the importance of fundraising, reasons why investors invest, and the ideal timing for fundraising.
	Additionally, Mr. Katara elaborated on different types of fundraising, potential issues and challenges, types of fundraising instruments, and the key preparations a founder must make before seeking investment. He offered valuable insights on how to identify the right investor, approach them, and effectively follow up. He also highlighted various government and non-government fundraising agencies in India.
	In conclusion, Mr. Katara outlined practical steps for turning ideas into successful startups, providing useful links and resources. The session was interactive, with students actively participating in a Q&A session. The event concluded with a vote of thanks by Prof. Virendra Disawal.

Thank

Dr. Krunal Parekh, Convener- Institution's Innovation Council (IIC), CIBMRD, Nagpur (M.S.)

